# DIRECTOR'S NEWSLETTER

FROM THE EDITOR:

I feel very privileged to be the editor of the Director's Newsletter because I know all to well this is the bridge of communication we have so badly sought in the past. Through the information communicated here, we can act upon our Leader's directives with one heart, as one nation. The Newsletter is not a gossip column, but is meant to carry NEWS and I hope we can make it interesting as well as informative. I am most happy to be working on this and I hope the Newsletter not only reflects the activities of our church, but your needs as well. Therefore, I would sincerely appreciate your feedback concerning format, style, content, etc. We will be working to improve the Newsletter so as to better serve you.

Judy Culbertson

No. I

#### ADMINISTRATIVE NEWS

Where there is truth there is order and God works according to order and harmony. Therefore, to bring about results, a pattern of communication has to be clarified. Please send your monthly reports to the following people:

monthly reports

Bus Team Leaders, Center Directors and State Representatives -- Therese Klein

Itinerary Wives -- Mr. Salonen

Mobil Fundraising Units -- Keith Cooperider

It would be helpful if you would indicate "Monthly Report" on the outside of the envelope.

When calling Headquarters, please call for either Mr. Salonen or Therese Klein. Since the Belvedere Project, we have had a problem with numerous long distance phone calls to Headquarters. Please do not call if it is at all possible to write. We enjoy hearing from you, but a letter provides a more lasting record and at the same time is less expensive. monthly contributions

health insurance

coding system We are grateful for the contributions from all of you for the month of January. We know many of you are having difficulties in keeping up with your contributions and we appreciate your situation. Each center is capable of raising their contribution at a different rate, so we are asking each center to send in their contribution as soon as they have it, making the date of your monthly report (the 5th of the following month) your deadline. The pattern of sending \$70 per member a month was established by our Leader and should be regarded as money sent to him, which he has designated to National Headquarters to use for the fulfillment of his projects. We pray for God's power to be with you in your endeavors to accomplish this work.

In case some of you are feeling ill, it might be comforting to know that HEALTH INSURANCE is on the way. The completion of the coverage depends upon your 5% responsibility for returning the cards you recently received. We now have blanket coverage, but without the cards processing of a claim would be delayed. Because of this the insurance company is anxiously, and not so quietly, awaiting the return of all cards.

Some of you may have been wondering about the coding on the letters you receive. We sent out a letter last month explaining the code, except for the letters underlined in the sample below:

Sample: HSANQ 2 - A2 - A

The A in this part of the code will change to reflect the department issuing the letter:

- A Administrative
- P Publications
- F Field Operations
- T Treasury

Also the HSAHQ will change to NHQP when issued from the personnel department.

Sample: NHQP - 1 or NHQP - 2

All personnel transfers will be issued from this department.

Recently President Kim instructed us to call those in leadership positions by the title of Mr., Mrs., or Miss. The spirit of this directive is to uphold and dignify the position of persons representing our **True Parents** in the Family or Center. It is not possible to cover all situations, but there are times when first names are acceptable and this can be worked out in the situation. For example, use of the title could be initiated when introducing a Center Director to students who haven't met him and who consequently won't find it strange to call him by his appropriate title. The same would apply when referring to a Team Leader or I.W. in a conversation with a student.

### PUBLICATIONS

God's Day speeches

Official Divine Principle book

standard teaching outlines

Way of the World I know many of you are looking forward to receiving copies of the God's Day Speeches delivered by our <u>Leader</u> this year. They are now transcribed and are being mailed as of the date of this letter.

We are focusing maximum effort on the publication of the OFFICIAL DIVINE PRINCIPLE BOOK. We gave the printer all the material to the printer in December (1972). He has been extremely slow in returning the material. We are presently considering changing printers even though we are mid-stream in the project. We hope to have further developments by the next newsletter.

I understand there are many of you who need teaching outlines quite badly. President Kim intends to prepare a <u>Standard Teaching Outline</u> for all members to us. Until that time, we have received the approval from President Kim to issue the teaching outlines used here in Washington as a <u>temporary</u> outline realizing that it is subject to change. Each of you will receive a copy within the next week and you can reproduce as many as you need. Please make it clear to your members that this is not the official outline. President Kim will probably strengthen some areas, de-emphasize others, and clear up any possible misinterpretations.

Late last year a request went out to all centers regarding all members subscriptions to Way of the World. The Way of the World is printed for the English speaking countries and it is President Kim's request that we support this effort. Please have all your members subscribe as quickly as your center can afford. However, remember that this should not be done in lieu of your monthly contribution.

## ACTIVITIES OF OUR LEADER

As you know by now, the training of the European family at Belvedere was successful. Many of the European leaders remained an extra couple of days to clear up details. Our <u>Leader</u> celebrated Lunar New Year on February 3rd with the few people at Belvedere.

Master and Mother left for San Francisco after the training program where they celebrated their birthday. During this time he appointed Mr. Choi the California State Representative. While in San Francisco, the San Francisco Family introduced our Master to Mr. Benjamin Swig, a wealthy and influential man. He invited our Leader's party of 20 people to a hotel he owns and also introduced Master to Mayor Alioto, who presented our Leader with the "Keys To The City."

Master then traveled on to Los Angeles where he made plans with Center Director Barry Cohen to close one house and open another. He brought a revitalized attitude to the center and everyone was grateful for the opportunity to serve him. He also appointed Mrs. Gladys Korthuis in charge of the Day Care Center. Along with the changes in Los Angeles, ten members from the Oakland center will join the Los Angeles center.

When Master arrived back at Belvedere the Dutch family had already been there for two days. Six Japanese members had also arrived and all are now experiencing a training program similar to that of the other Europeans. They will then dispurse into bus teams as did the previous group. An interesting and stimulating note is that when the Dutch family was unable to come to the first training session, they took one section of Holland and like locusts covered every street, every house, every person in sight witnessing and selling Divine Principle literature.

Friday the 16th our Leader made a surprise visit to George Edward's OWC unit and stayed only one and a half hours. <u>Master</u> wants to see our family in action. Who knows, you may be next so keep to the heavenly pattern and you will be ready at all times!

in San Francisco

In Los Angeles

training

## NOTEABLE NOTES

Dr. Lee

Dr. Lee, author of the Unification Thought, will be arriving from Korea by the end of February. The Unification Thought is part of a series - Divine Principle -Victory Over Communism - Unification Thought. It is the application of Principle into areas such as science, economics, politics, social science, and all other areas of human endeavor.

San Francisco is printing 15,000 copies of an introduction to Unification Thought written by Dennis Orme.

A 100 day training session, conducted by Dr. Lee, will take place at Belvedere. The European leaders were instructed to send their top three assistants and these assistants are to eventually take over the centers in Europe while the present leaders take charge of a region of centers. There may be some American family participants, but it is not yet definite.

We most graciously and warmly welcome Miss Kim back to America after a two month visit in Korea. She is presently in San Francisco, will go to Los Angeles and should be in Washington by the 23rd or 25th of February. Everyone here anticipates her return and longs once again to embrace her as her family. After spending a few days in Washington, she will go on to Belvedere.

With new thrusts in the American movement personally initiated by our Leader, a great new sense of urgency quickly took root in every corner of our Principle family. Here in Washington, we started the new year with a 40 day condition to begin the year firmly set in the mainstream of our Leader's direction. The condition recently ended in great success.

During the 40 days, intense witnessing took place and workshops teaching President Kim's lectures were given every other weekend. We anticipate great expansion in the near future with satellite centers throughout the city.

Over the past two weeks the center has been going through a training period of its own. The first week, starting Feb. 12, the workshop staff presented President Kim's lectures to the whole family, after which everyone took an examine. This was the first Principle examine based on his lectures, but will not be the last.

Miss Kim

Washington activities

From the examine people can learn where they stand in their understanding of the Word. During the second week, intense witnessing and study of Master's words will be the focal point. Also, Mr. Salonen will be speaking about witnessing, raising people, and how to prepare yourself for a mission. After the two week period, new witnessing teams will be organized, new satellite centers established and new responsibilities assigned.

Also, a new accounting system has been set up for new accounting the National Treasury. The new system will allow for system the following:

> a) To plan for future activities. For example, if we foresee the possibility of opening new centers, we will be able to determine the approximate cost of opening and maintaining each one until it becomes self-supporting. This is important for budgeting purposes.

b) As we grow and strengthen our position for God, Satan will become more and more worried. In a country such as ours, the financial records a business, church or organization keeps can either make or break that organization. We don't want to leave ourselves open to attack from any group on this basis. Therefore, we are protecting our Leader's work and preparing for the future.

c) Many times our <u>Leader</u> will request that we purchase something or expand in a certain area immediately. So often we don't have the required amount of money on hand. We would have a more substantial financial picture, and it would be much easier to obtain financing if our records indicate the financial activities of our entire nation rather than just National Headquarters.

We have contacted J. K. Lasser & Co., one of the largest accounting firms in the world. With their guidance the new system is ready to go. Farley had previously mentioned this and now David Carter will be sending out forms to be filled out and returned. Please do this quickly so together we can ward off any outside accusations and at the same time be ready when our Leader calls.

#### MOBILE FUNDRAISING UNITS

On January 15, ten more people arrived in Washington on their way to join the MFT unit in the south. They received initial orientation while their vans were being prepared. After a couple of days here they packed up and off they went into the candle selling world of the Unification Church.

After a two week training period with the group down south, they were divided into two teams. Mr. Salonen and Keith Cooperider went to Columbus, Georgia on February 2, 1973 to accomplish this purpose. They experienced life in the trailers of the MFT's and decided it was "livable". They were grateful for the experience of sharing with them their life and activities, thus growing closer together in purpose and heart. Fred Gobel and Kass Erickson are heading the MFT #2 and John Hessel and Paula Gray will continue to head MFT #1.

Everyone is excited about the expansion and goals that have been set for the teams. They are to bring in a gross of \$100 per day per person or \$500 per week perperson. Along with being the backbone of our work financially, they seem to be doing well in the spritual area as well. They hold Sunday Service and invite people they have talked to during the week through candle selling. This seems to have been successful and they are revitalized each week through this experience. They sent one person to Washington for a visit (John Maulden) and he became a member of the family while he was here. By the way, selling has expanded so much that we are now required to rent a truck instead of a van, to deliver candles to the teams.

One last note - Lokesh Mazumdar has taught 60 chapter ones, 20 conclusions and brought in six new members during the month of January. He acclaims this victory to the help of the OWC and the fact that some of the six new members were being worked with during the previous month. This calls for a heavenly MONSEI!